

RVH SLEEP PRODUCTS STORE: SERVICE CLOSE TO HOME

Fact Sheet

Renfrew Victoria Hospital continuously strives to fill gaps in services and programs and bring those services closer to home for our community.

Such was the case for patients using the Sleep Apnea Study Laboratory offered at RVH for over two decades.

Recognizing that the diagnosis of sleep apnea was only a first step, RVH extended its services with the opening of its Sleep Products Store in 2009.

- Patients in the sleep lab who depend on the expertise of our caregivers can access that same expertise to select the right products and replacement components locally. As well, an online RVH sleep store serves those who don't want to or can't visit the physical store.
- Proper-fitting masks are required for effective C.P.A.P. therapy, and regular replacement of the masks and filters is essential for hygienic and effective treatment.
- The store is operated and staffed by qualified registered respiratory therapists, registered polysomnographic technologists, and sleep technicians.

By the numbers

- **1,200-1,500** sleep studies each year*
- **5,500** clients assisted to have a good night's sleep
- **\$1 million** annual revenue*

*pre COVID

The RVH Sleep Products Store offers a selection of products from leading manufacturers

- Positive Airway Pressure Devices
- masks
- filters
- standard and heated tubing
- cleansers
- lotions
- pillows
- specialty wipes and cleansers

A win for our community, a win for RVH
This is a good business decision combining improved service with financial accountability.

- The RVH Sleep Products Store reduces patients' need to travel to make necessary purchases, and provides them with the assurance that they are receiving expert advice on the selections they make.
- Funds generated by the sleep product sales are managed by Renfrew Health. This means RVH and RVH Foundation funds are protected from risk (e.g., during downturns in revenue such as during COVID-19). Revenues are invested back into the hospital (buildings, equipment, recruitment), even supporting the construction of the very building in which the Sleep Products Store is located.



The RVH Sleep Products Store is located on the RVH campus at 100 Health Village Lane.